

Who we are

LANDOLT & KOCH works in accordance with a few fundamental principles:

- To concentrate on what we know and do well
- To provide our clients with a highly personalized service with particular attention to their needs
- To handle our clients' international legal disputes in accordance with rational management techniques

In international arbitration we apply these principles by providing frank, incisive and practical analysis of the case. We design strategies calibrated to fit our clients' needs and achieve their goals. We manage the dispute in a way that takes account of our clients' resources and what is essential to achieve the clients' goals. We consult with our clients at all stages and keep them fully informed of all matters.

International Arbitration

We act as counsel, co-counsel and arbitrators in international commercial arbitrations, investment arbitrations and sports arbitrations.

The partners of LANDOLT & KOCH have represented clients or acted as arbitrators in international arbitration in the following economic sectors, among others: biotechnology, certification services, chemicals and petrochemicals, construction and technology, employment, information technology, infrastructure projects, luxury goods, paper products, pharmaceuticals, shipbuilding, shipping, steel products, and telecommunication.

Arbitral proceedings have involved the following types of contracts: sales of goods, distribution, agency, executive employment, technology transfer, licensing, franchising, production sharing, turnkey construction, BOT contracts, shareholder agreements, M&A agreements, bank guarantees, service agreements, contracts of affreightment and carriage of goods by road.

We have acted in arbitrations that were subject to the rules of the following institutions: ICC, AAA, LCIA, Swiss Chambers, ICSID, CAS, WIPO, VIAC, ICSID, LMAA, SIAC, and we have acted in UNCITRAL and other *ad hoc* arbitrations.

Other Practice Areas

Apart from its main practice area of international arbitration, LANDOLT & KOCH partners practice in the areas of international dispute settlement and commercial law.

International dispute settlement

We act in mediations, co-ordinating international litigation, and commercial litigation in the Geneva courts in particular in relation to international arbitration.

Commercial law

We advise on, negotiate and draft commercial contracts. We have advised clients on real estate transactions and debt enforcement proceedings, competition law, as well as Swiss banking matters.

PHILLIP LANDOLT

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Phillip Landolt specializes in counsel and co-counsel work in international arbitration. He also accepts appointments as an arbitrator.

Of Swiss parentage, Phillip was raised in Canada. He qualified and practiced as an Ontario lawyer before moving to Cambridge, England, Ferrara, Italy, and Freiburg i. B, Germany to conduct research and write a doctoral thesis on civil law obligation.

His subsequent legal practice of over fifteen years in international arbitration, mostly in Geneva, but also in London, and for three years in EU competition law in Brussels builds on his combined common law and civil law foundation. He is qualified as an *avocat (Geneva)*, a *solicitor (England & Wales)* and a *barrister & solicitor (Ontario)*. Phillip trained in common law chambers at the English bar to obtain daily court room experience in the skills of oral advocacy. In his years at a Magic Circle English law firm, Phillip acquired the practical skills of managing large international cases. Additionally, his seven years at leading Swiss international arbitration firms fully acquainted him with the techniques and view points of Swiss arbitration practice, and the Swiss international arbitration community.

In his counsel and co-counsel work, Phillip draws from his comparative contract law background, his extensive experience in arbitration advocacy, his efficient case management skills, and his Swiss and Anglo-American cross-cultural perspective.

Phillip has developed expert knowledge about the markets in which he has worked, notably telecoms, oil & gas, and pharmaceuticals markets. He is quick to acquire knowledge of the essential operation of other markets which arise in his casework.

Of English mother tongue, he is fluent in Switzerland's official languages, French, German and Italian, and has working knowledge of Spanish and Dutch.

Phillip is a frequent speaker at international arbitration law conferences in Europe, North America, and Asia. He is a part-time senior lecturer at the Faculty of Law of the University of Geneva.

CHRISTOPHER KOCH

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Christopher brings to Landolt and Koch twenty years of experience in arbitration and dispute resolution. He has represented parties in arbitrations as counsel and co-counsel in disputes relating to construction contracts, industrial design agreements, mergers and acquisitions, international agency, commission and sales and agreements.

In recent years Christopher has increasingly been appointed to serve as arbitrator. He has been involved in proceedings as Chairman, Co-arbitrator and Sole arbitrator that were conducted under the ICC, LCIA, Swiss Rules of International Arbitration as well as the UNCITRAL rules. Having begun his career in arbitration as Counsel at the International Court of Arbitration of the ICC, Christopher has an insider's knowledge on how the International Court of Arbitration functions and applies the ICC's Rules of arbitration.

Christopher is also an accredited Mediator, having successfully passed the mediation training of the Centre for Efficient Dispute Resolution (CEDR) in London.

Prior to studying law Christopher followed in the footsteps of Mark Twain, working as a deckhand on river boats plying the lower Mississippi and the Intercoastal Waterways in Texas and Louisiana. He then obtained a Bachelor of Arts degree in Political Science from Washington University in St. Louis where he graduated with honors.

Christopher grew up bilingually in the German speaking part of Switzerland, of American and Swiss parents. His subsequent university studies in the United States and Geneva, Switzerland enabled him to practice law in three languages, while his dual legal qualifications as attorney at law in New York and Geneva attest to a solid understanding of both North American common law and the Swiss civil legal system.

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