

2nd Global EPC Project & Contract Management for Energy Sector 2018



This conference is certified for CPD purposes and all attendees will receive a certificate of their attendance with at least 20 CPD points gained.

Understanding the latest EPC Contracting & Project Management practices and regulations while implementing innovative solutions

23rd - 25th May, 2018

Amsterdam, The Netherlands



NH COLLECTION
GRAND HOTEL KRASNAPOLSKY

SPEAKER PANEL

Eric J. Eggink
Managing Director
Technip Oil & Gas B.V.
The Netherlands

Javier Cabezudo Pueyo
General Counsel
South Europe and Africa
Siemens Gamesa
Renewable Energy
Spain

Jacob C. Jørgensen
Corporate Counsel
Burmeister & Wain
Scandinavian Contractor
Denmark

Ufuk Kivrak
Managing Director
SCM Consulting
Switzerland

Nicholas Gould
Visiting Professor
King's College London
UK

Dr. Sherif El-Gebaly
Product Lead – Offshore Field
Development & Trunklines
Xsight Saipem
UK

Denver Brust
General Counsel
Saipem Canada Inc.
Canada

Jacques Blein
Group Director
Industrial Projects
Engie
France

Timo Mäntysalo
Director of Project Management,
Power Plants
Wärtsilä
Finland

Dominik Engel
Senior Legal Counsel
Power Grids Division
ABB Industries
United Arab Emirates

Workshop Leader
Elmer Sachtelben
Senior Cost Engineer/
Director Cost Engineering
Academy
Cost Engineering
The Netherlands

Topics to be addressed

- **EPC Contracts:** Overview and Change
- Between **LSTK contract & JV**, working on **collaborative EPC relationship**
- Key **insurance issues** in EPC- **Knock-for-knock indemnity**
- Managing **multi-disciplinary claims teams** and its **challenges**
- Case study: **Project risk management** in Wartsila's global **EPC Projects**
- Case study: **Profile of our Project Managers**
- **Project Procurement: Problem area or Value creator?**
- **Successful management** of EPC contracts and **claim resolution strategies**
- **Employing international anti-corruption procedures** to guarantee compliance in **EPC contracts**
- **Environmental, sustainability** and **regulatory requirements** for **EPC projects**

Benefits of attending

- Direct networking with selected **senior decision-makers** from leading Global Energy companies
- Expertise **exchange** of knowledge and experience
- Participation in **thought-provoking panel discussions** featuring high-level experts
- Learning from the selected examples of practical approach in a **business-friendly** environment

MEDIA PARTNERS



WEDNESDAY



23rd of May

23rd - 25th May, 2018
Amsterdam, The Netherlands

INTERACTIVE WORKSHOP

HOSTED BY

COST ENGINEERING



NH COLLECTION
GRAND HOTEL KRASNAPOLSKY

15:30 Registration & Welcome Coffee  

16:00 Opening Address by the Workshop Leader

Elmer Sachteleben
Senior Cost Engineer / Director Cost Engineering Academy
Cost Engineering
The Netherlands


CREATING SYNERGY BETWEEN COST ENGINEERING & PROJECT CONTROLS / OPTIMIZING THE DESIGN-TO-COST CYCLE

16:15 Participants will be involved in a case study simulating project control for a construction project.

The workshop covers concepts such as:

- Applying continuous TCM improvement cycles
- Connecting engineering design, cost and time
- Introducing structure to solve complex problems
- Sharing information between departments
- Working together as integrated project controls team

17:45 Summary & Closing Remarks by the Workshop Leader

18:00 Coffee & Networking 

MEDIA PARTNERS



SupplyChainBrain, the world's most comprehensive supply chain management information resource, is accessed year round through a wide range of ever evolving multi-media formats by hundreds of thousands of senior level industry executives. In addition to addressing the fundamental principles of supply-chain management, SupplyChainBrain identifies emerging trends, technologies and best practices, forward thinking ideas and cutting-edge solutions-and continues to write and report about these as they evolve and mature.



Interfax Energy provides exclusive, accurate and up-to-date natural gas features, analysis and intelligence with global coverage of every phase of the gas chain in the form of two independently researched publications; Natural Gas Daily and Global Gas Analytics. Written by experienced energy journalists, Natural Gas Daily covers global and regional political, regulatory, and economic issues that affect the industry. Global Gas Analytics is a monthly publication which provides analysis and insight into the key factors driving gas markets and prices.



24th of May

Conference Day One



NH COLLECTION
GRAND HOTEL KRASNAPOLSKY

08:30 Registration & Welcome Coffee

09:00 Opening Address from the Chairman

EPC CONTRACT MANAGEMENT

09:10 EPC CONTRACTS: Overview and Change Management

- Context: Market complexity and sophistication
- Contract bankability test
- Chronology of key contractual milestones
- Change Management
- Contractual Guarantees
- Addressing Liquidated Damages

Javier Cabezudo Pueyo
General Counsel South Europe and Africa
Siemens Gamesa Renewable Energy, Spain

09:50 KEYNOTE SPEECH

Between LSTK contract & JV, working on collaborative EPC relationship

- A new and better way to successful projects, meeting everyone's objectives
- Openminded collaboration to deal with problems that arise before they become conflicts or disputes
- Early intervention by standing dispute review boards to guide the contractual parties to successful completion
- Develop the courage to make the necessary changes

Eric J. Eggink
Managing Director
Technip Oil & Gas B.V., The Netherlands

10:30 Coffee & Networking Break

11:00 Key insurance issues in EPC- Knock-for-knock (K4K) indemnity

- Key insurance considerations for Construction Projects
- General Liability Insurance
- Builders' Risk Insurance
- Knock for Knock/Pass Through Agreements

Denver Brust
General Counsel
Saipem Canada Inc., Canada

11:40 Managing multi-disciplinary claims teams and its challenges

- Multi-disciplinary approach
- Project Execution and Close-out phase
- High Performance Team - 5 Disciplines
- Caveat negative Group Dynamics

Dominik Engel
Senior Legal Counsel - Power Grids Division
ABB Industries, United Arab Emirates

12:20 Lunch Break, Coffee and Networking

EPC PROJECTS AND PROJECT MANAGEMENT

14:00 CASE STUDY

Project risk management in Wartsila's global EPC Projects

- Executing mega projects under scheduling and contractors pressure
- Avoiding delays caused by environmental factors
- Processes built to scape logistical and cultural challenges
- Ensuring efficient management of Quality/Scope, Time and Cost parameters in EPC contracting

Timo Mantysalo
Director Project Management
Wärtsilä, Finland

14:40 CASE STUDY

Profile of our Project Managers

- Engie is at the forefront of the energy revolution and undergoes a profound transformation based on the 3 "D"
- The profiles of our industrial projects are evolving in terms of technologies, size and complexity, with more digital everywhere
- We are adapting the profiles and competences of our project management team members, with a special focus on digital and on some critical soft skills

Jaques Blein
Group Director Industrial Projects
Engie, France

15:20 Coffee & Networking Break

16:00 Panel Discussion I

Minimizing EPC Disputes: collaboration between Owner and Contractor

- How to properly translate risk ownership into risk allocation?
- Preventing or addressing disputes before formal dispute resolution
- Sharing best practices, experiences and key learnings

Moderator: Eric J. Eggink, Technip Oil & Gas B.V., The Netherlands
Panelists: Denver Brust, Saipem Canada Inc., Canada
Jaques Blein, Engie, France
Ufuk Kivrak, SCM Consulting GmbH, Switzerland

16:40 Closing Remarks from the Chair & Wrap up of Day 1

16:50 Cocktail Reception



25th of May
Conference Day Two

23rd - 25th May, 2018
Amsterdam, The Netherlands



NH COLLECTION
GRAND HOTEL KRASNAPOLSKY

08:30 Registration & Welcome Coffee  

09:00 Opening Address from the Chairman

PROJECT PROCUREMENT IN EPC



REGULATIONS & RISK MANAGEMENT

- 09:10 **Engineering Led Contractual and execution strategy for subsea full field developments**
- Complexity of offshore projects including floater
 - Contractual and execution strategy
 - Crisis management and legal challenges facing engineering during critical execution phase
 - Early engagement on EPCI lead engineering added value

Dr. Sherif El-Gebaly
Product Lead – Offshore Field Development & Trunklines
Xsight Saipem, UK

- 09:50 **Project Procurement: Problem area or Value creator?**
- Common mistakes in Project Procurement
 - Early Procurement involvement
 - Engineering specs vs Functional specs
 - How to handle tail spend?
 - Mitigating risks of price fluctuations

Ufuk Kivrak
Managing Director
SCM Consulting GmbH, Switzerland

- 10:30 **Business Card Exchange and Coffee Break**  
Opportunity for the participants to share their contact information with each other dedicated specifically to strengthening business connections with the industry peers

- 11:00 **Successful management of EPC contracts and claim resolution strategies**
- EPC Contracts and their risks
 - Causes of claims
 - Managing a project – 5 steps for success

Nicholas Gould
Visiting Professor
King's College London, UK

- 11:40 **Panel Discussion II** 
Managing project complexity where multiple main contractors are involved

- Strategy for managing interfaces between contractors
- Seeing the big picture in communication and processes between contractors, and between Operator and contractors
- Change control during the project as complexity increases

Moderator: Nicholas Gould, King's College London, UK
Panelists: Jacob C. Jørgensen, BWSC, Denmark
Dr. Sherif El-Gebaly, Xsight Saipem, UK

- 12:20 **Employing international anti-corruption procedures to guarantee compliance in EPC contracts**
- An overview of the relevant rules on anti-corruption
 - Typical problem areas in relation to EPC projects
 - Implementing effective anti-corruption training and a code of conduct
 - Corruption in international arbitration

Jacob C. Jørgensen
Corporate Counsel
Burmeister & Wain Scandinavian Contractor, Denmark

13:00 Closing Remarks from the Chair & Wrap up of Day 2

13:10 Lunch Break, Coffee and Networking  